Negotiating	Negotiating
 Decide if you and the other person are having a difference of opinion 	 Decide if you and the other person are having a difference of opinion
 Tell the other person what you think about the situation 	 Tell the other person what you think about the situation
 Ask the other person what he/she thinks about the situation 	 Ask the other person what he/she thinks about the situation
4. Listen objectively to his/her answer	4. Listen objectively to his/her answer
5. Think about why the other person might feel this way	 5. Think about why the other person might feel this way
6. Suggest a compromise	6. Suggest a compromise
	8

Negotiating	Negotiating
 Decide if you and the other person are	 Decide if you and the other person are
having a difference of opinion Tell the other person what you think about	having a difference of opinion Tell the other person what you think about
the situation Ask the other person what he/she thinks	the situation Ask the other person what he/she thinks
about the situation Listen objectively to his/her answer Think about why the other person might	about the situation Listen objectively to his/her answer Think about why the other person might
feel this way Suggest a compromise	feel this way Suggest a compromise

NI	amo	
IN	ame:	

Date: _____

Homework Sheet: Lesson 15

 Fill in first three sections before leaving the session.

 Skill to practice:

 Anticipated Situation:

 With Whom?

 When?

 Where?

 Steps to follow (Write down each step of the social skill):

 1.
 4.

 2.
 5.

 3.
 6.

Fill in after doing your homework.

Thinking Check-in:
Actual situation:
List your thoughts, feelings, and attitudes and beliefs. (Circle those that put you at risk.)
Risk of doing what?

(Continued on Next Page)

Handout 15-2 - Homework

Desc	ribe Your Action	s (What you spec	ifically did to fo	llow each step of the	e skill):	
1.			4.			
2.			5.			
3.			6.			
1.	What happened w	hen you did the hor	nework?			
2.	How well did you do at following the steps of this skill? (Circle one)					
	Excellent	Good	Fair	Poor		
3.	What is another situation in which you could use this skill?					